Grantee Selection and Performance Review Process

Neighborhood Services and Education Committee

June 8, 2017
Overview - Grants Process

1. Identify the Need & Services
2. Grantee Selection
3. Agreement Negotiation
4. Performance & Outcome Assessment
5. Monitoring
RFP Development – Homeless Services

1. DISRUPT SYSTEMS
   Disrupt and transform existing homeless response systems
   - December 2016: 81%
   - December 2015: 63%

2. BUILD THE SOLUTION
   New housing opportunities
   - Measure A: $950 million for affordable housing
   - Joint RFP for $48 million in capital funds

VASH Voucher Utilization
- 2016: 1,741
- 2015: 1,212

New Housing Opportunities: Units and Rental Subsidies
- 256 - Pipeline January 2015
- 728 - Pipeline February 2016
- 861 - Pipeline January 2017

Total Housed
- December 2016: 1,741
- December 2015: 1,212

City of San José Department of Housing
Grantee Selection

• Panel selection
• Proposal review and rating
• Grantee selection recommendations
• Approval of grant awards
Agreement Negotiation

**Performance Measures**

- Unduplicated Participants – Number of people served during the agreement term.

- Service Measures/Outputs – The amount of services provided.

- Outcomes – The impact of the services provided.
Example – Performance Measurement

• CoC benchmark for Services Only providers
  – 10% change in placements to permanent housing or temporary destinations.

• PATH Agreement Outcomes
  – 35% of clients contacted via street outreach will move from street to temporary destinations.
  – 10% of clients contacted via street outreach will move from street to a permanent housing destination.
Reporting

• Grantee submits quarterly performance reports

• Department reviews and approves

• If agency is not meeting goals:
  – Housing department provides assistance;
  – Amendment is negotiated; and/or
  – Corrective action plan implemented.
Example – SOMOS Mayfair

HomeGrown Talent Project FY 16-17 - $150,000

<table>
<thead>
<tr>
<th>Unduplicated Participants</th>
<th>Quarter 1</th>
<th>Quarter 2</th>
<th>Quarter 3</th>
<th>Quarter 4</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Goal</td>
<td>27</td>
<td>42</td>
<td>53</td>
<td>60</td>
<td>182</td>
</tr>
<tr>
<td>Actual</td>
<td>82</td>
<td>66</td>
<td>72</td>
<td>n/a</td>
<td>220</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Activity – Leadership Development Training</th>
</tr>
</thead>
<tbody>
<tr>
<td>Unit of measurement: One individual completing a three-session series, each session being 2.5 hours each</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th></th>
<th>Quarter 1</th>
<th>Quarter 2</th>
<th>Quarter 3</th>
<th>Quarter 4</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Goal</td>
<td>8</td>
<td>6</td>
<td>28</td>
<td>28</td>
<td>70</td>
</tr>
<tr>
<td>Actual</td>
<td>49</td>
<td>23</td>
<td>34</td>
<td>n/a</td>
<td>106</td>
</tr>
</tbody>
</table>
Example – SOMOS Mayfair

Outcome: 85% of participants will have increased their leadership skills and/or taken action in the community.

Examples:
– Volunteered at neighborhood clean up
– Attended a neighborhood meeting
– Facilitated a reading circle
– Attended a school board meeting
– Shared testimony at a school board meeting
Contract Monitoring

- Ongoing Monitoring – Reports and Invoices
- Client satisfaction survey
- Annual Risk Assessment
- Monitoring Visits
  - Annually for high-risk grantees
  - At least every 2 years for all grantees
Renewals and RFPs

Considerations for Contract Renewal

- Extend Existing Agreement
- Amend Existing Agreement
- Procure New Services
Reporting Results

• Results reported to the public and City Council

• CAPER - September
  – Federal programs (CDBG, ESG, HOME, HOPWA)

• Annual Homeless Report
  – All homeless services (federal and non-federal)